

Upper Iowa University at Fort Riley
Term 04-3
29 March - 22 May 2004
Enrollment begins 17 February 2004

Course Number	Course Title	Class Days	Class Hours	Building	Room
BA 201	Accounting Principles 1	Monday/Wednesday	5:30-7:45 p.m.	217	210
BA 208	Marketing Principles	Monday/Wednesday	7:50-10:05 p.m.	217	210
BA 210	Management Principles	Tuesday/Thursday	5:30-7:45 p.m.	215	230
BA 383	Compensation and Benefits	Tuesday/Thursday	5:30-7:45 p.m.	215	B29
BA 454	Management Cases	Tuesday/Thursday	7:50-10:05 p.m.	215	230
CJ 224	Introduction to Criminal Justice	Monday/Wednesday	5:30-7:45 p.m.	215	230
CJ 315	Juvenile Justice	Monday/Wednesday	7:50-10:05 p.m.	217	206
ID 498	Senior Project	Monday/Wednesday	7:50-10:05 p.m.	215	B29
MATH 220	Elementary Statistics	Tuesday/Thursday	5:30-7:45 p.m.	217	210
MIS 267	Computer Applications	Tuesday/Thursday	7:50-10:05 p.m.	217	202
PA 445	Administrative Law	Tuesday/Thursday	5:30-7:45 p.m.	217	206
PSY 240	Conflict Resolution	Tuesday/Thursday	7:50-10:05 p.m.	217	206
PSY 270	Human Sexuality	Monday/Wednesday	7:50-10:05 p.m.	215	230
PSY 360	Abnormal Psychology	Monday/Wednesday	5:30-7:45 p.m.	217	206
PSY 440	Industrial Psychology	Tuesday/Thursday	7:50-10:05 p.m.	217	210
REL 120	Introduction to Religion	Monday/Wednesday	5:30-7:45 p.m.	215	B29
SOC 224	Introduction to Criminal Justice	Monday/Wednesday	5:30-7:45 p.m.	215	230
SOC 315	Juvenile Justice	Monday/Wednesday	7:50-10:05 p.m.	217	206

COURSE DESCRIPTIONS UPPER IOWA UNIVERSITY

BA 201-Accounting Principles I

A study of accounting theory, record keeping, and the accounting cycle, with emphasis on accounting for the assets and related revenues and expenses reported on financial statements of a business organization.

BA 208-Marketing Principles

This course surveys the role of marketing and its place in society, in profit and not-for-profit organizations. Emphasis is placed on consumer orientation, the marketing concept, product, price, distribution and promotion. The course provides a basis of understanding for advanced marketing courses.

BA 210-Management Principles

A look at modern management theory, including both functional and behavioral approaches to the administration of business enterprises.

BA 383-Compensation and Benefits Management

Fundamental concepts of compensation theory, government and union influences, job analysis and evaluation, building and maintaining compensation structure, comparable worth, performance and salaries. Prerequisite: BA 361.

BA 454-Management Cases

A study of the current strategies and techniques of administration and management, including: business objectives; policies, functions, executive leadership and organizational structure; control standards; case studies in organization, financing and operations. Prerequisite: Nine semester credits in management.

CJ 224-Intro to Criminal Justice

History of the development of the criminal justice system in America. The everyday practices in this subsystem and the articulation amongst policing, judicial and correctional institutions. Prerequisite: SOC 110. Same as SOC 224.

CJ 315-Juvenile Justice

Development and operation of juvenile courts, treatment and rehabilitation strategies, diversion strategies. Prerequisite: SOC 110. Same as SOC 321.

ID 498-Senior Project

A capstone project intended to integrate the general education learning outcomes with the learning outcomes in the major demonstrating baccalaureate level achievement. Prerequisites: Senior status, with 15 or fewer credits remaining to be completed through Upper Iowa University.

MATH 220-Elementary Statistics

An introduction to the simpler problems of statistical inference; descriptive statistics, probability distributions, estimation of parameters and level of significance, regression and correlation. This course may not be completed for additional credit by students who have completed MATH 226.

MIS 267-Computer Applications

This course is a continuation of MIS 101 and focuses on intermediate applications with emphasis on database management and presentation applications. (A lab fee may be assessed; contact your center office.) Prerequisite: MIS 101.

PA 445-Administrative Law

Areas explored include bureaucracy and the regulatory process; judicial review of administrative action; the Administrative Procedures Act of 1946; delegation, standing, exhaustion, sovereign immunity, rulemaking, tort liability, evidence, discretion, investigation and enforcement.

PSY 240-Conflict Resolution

An overview of conflict resolution and the mediation process as an alternative dispute resolution mechanism. Learning activities-conceptual and experiential in nature-are designed to promote and integration in the areas of problem solving behavior, skill development and personal awareness. Prerequisite: PSY 190.

PSY 270-Human Sexuality

An introduction to the biological, psychological and social aspects of human sexuality. The course includes a study of sexuality in relation to the life cycle. Prerequisite: PSY 190.

PSY 360-Abnormal Psychology

A survey of the major classifications of psychopathology, including conceptual approaches to the understanding of psychopathology, etiology and treatment. Prerequisite: PSY 190.

PSY 440-Industrial Psychology

A study of the relationship between the individual worker and the work environment. Emphasis is on the exploration and application of the most influential theories. Topics include organizational dynamics, work motivation, job satisfaction, personnel selection and training, and work group influences. Prerequisite: PSY 190.

REL 120-Intro to Religion

An investigation of the phenomenon of religion with a special emphasis on systems of belief, codes of conduct, use of ritual and notions of the sacred. Several religious traditions (e.g., Hinduism, Buddhism, Taoism, Judaism, Christianity, Islam) will be examined and compared with reference to these issues.

SOC 224-Intro to Criminal Justice

History of the development of the criminal justice system in America. The everyday practices in this subsystem and the articulation amongst policing, judicial and correctional institutions. Prerequisite: SOC 110. Same as CJ 224.

SOC 315-Juvenile Justice

Development and operation of juvenile courts, treatment and rehabilitation strategies, diversion strategies. Prerequisite: SOC 110. Same as SOC 315.